

22 THINGS TO SAY

to send a powerful message of trust:

- 1 I counted on you to keep that information confidential. I'm disappointed you shared it without asking me. What happened?
- 2 I see things differently. Are you open to hearing an alternative point of view?
- 3 Let's hit 'pause' on our conversation and discuss this directly with her to understand why she took that course of action.
- 4 What I heard you say during the team meeting really bothered me. Can I talk to you about it?
- 5 I underestimated what this would take. I can't make the deadline we agreed upon. Can I have two more days? Is that doable?
- 6 I made a big mistake, and I own it. Here's what I learned.
- 7 I'm sorry I was distant yesterday, I'd just received difficult news, and was struggling to process it. I'd like to pick our conversation back up.
- 8 I can appreciate that this must be difficult for you to share. Thank you for being honest and bringing it to my attention.
- 9 Can we talk about our meeting today? I feel like my ideas weren't being heard. I felt dismissed. Did I say or do something off-putting, or is something else at play?
- 10 I had no idea my behavior was impacting you that way. I'm so sorry. It wasn't my intention. Thank you for telling me, so I can make changes.
- 11 I don't need this relationship to be easy. I need it to be open and honest.
- 12 I'm committed to you and to this relationship. I count on you to tell me if you feel 'us' getting off track.
- 13 Your feelings are valid. Don't sweep them under the rug.
- 14 I take responsibility for my part in our misunderstanding.
- 15 I want the best for you - not just professionally, but personally.
- 16 I value you and the difference you make.
- 17 I care about you.
- 18 I need your strengths in this team.
- 19 You don't need my permission. You've done the research. Run with it.
- 20 You don't have to be perfect.
- 21 Cut yourself some slack. You give others a second chance. Why not give one to yourself?
- 22 It's okay to take time out if you need it. After all, you're human.